# National Oilwell Varco

**Q2'14 Investor Presentation** 

**Barclays CEO Energy-Power Conference** 

**Clay Williams** Chairman, President, and Chief Executive Officer

September 3, 2014



Statements made in the course of this presentation that state the Company's or management's intentions, hopes, beliefs, expectations or predictions of the future are forward-looking statements. It is important to note that the Company's actual results could differ materially from those projected in such forward-looking statements. Additional information concerning factors that could cause actual results to differ materially from those in the forward-looking statements is contained from time-to-time in the Company's filings with the U.S. Securities and Exchange Commission. Any decision regarding the Company or its securities should be made upon careful consideration of not only the information here presented, but also other available information, including the information filed by the Company with the SEC. Copies of these filings may be obtained by contacting the Company or the SEC.

tations or predictions of those projected in such those in the forward-Any decision regarding the available information, by or the SEC.

#### NATIONAL OILWELL VARCO

Market LEADERSHIP in all we do DEPENDABLE PARTNER in high-risk high-cost world SUSTAINABLE competitive advantage RESILIENT earnings and cash flow Attractive REINVESTMENT opportunities in business

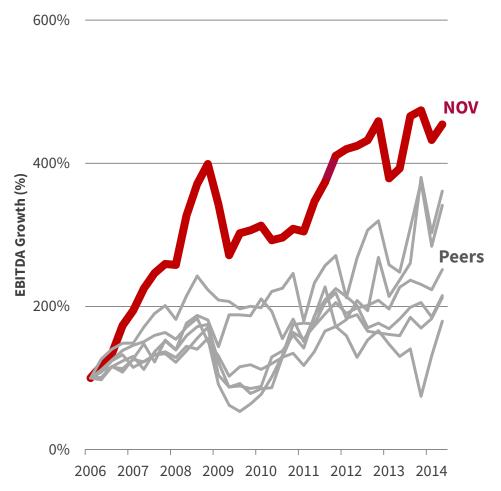
# Global reach with small company feel



# Results reflect our leadership

#### Best-in-class EBITDA Growth

NOV Relative to Peer Group





# We are a global family

# We believe in purposeful innovation

co (NOV) Investor Presentation

# We believe in service above all

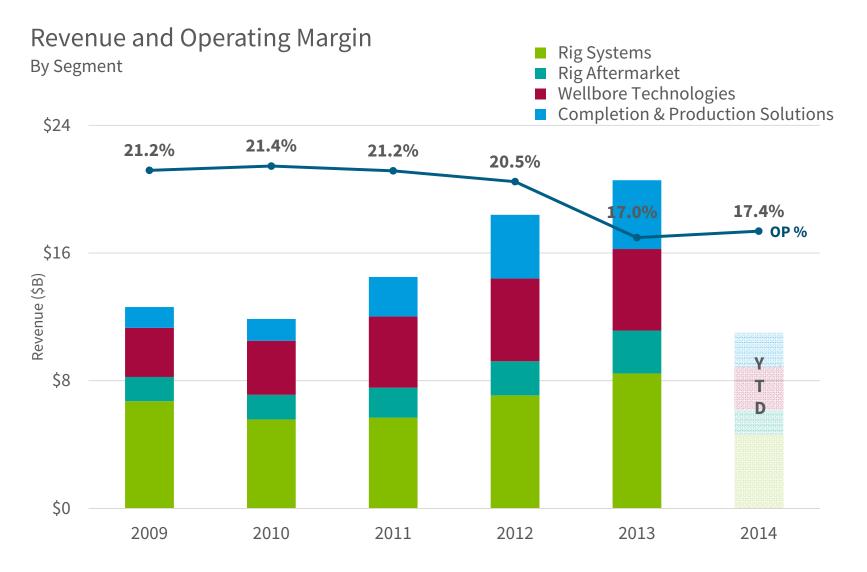
National Oilwell Varco (NOV) Investor Presentation

# We power the industry that powers the world.

#### Four trends drive growth



# Segment performance



#### Q2 results: \$5.26B at 18.0% OP

# 

#### Rig Systems MAKING THE WORLD'S MOST ADVANCED DRILLING SOLUTIONS Land rigs Offshore drilling equipment packages Discrete rig components

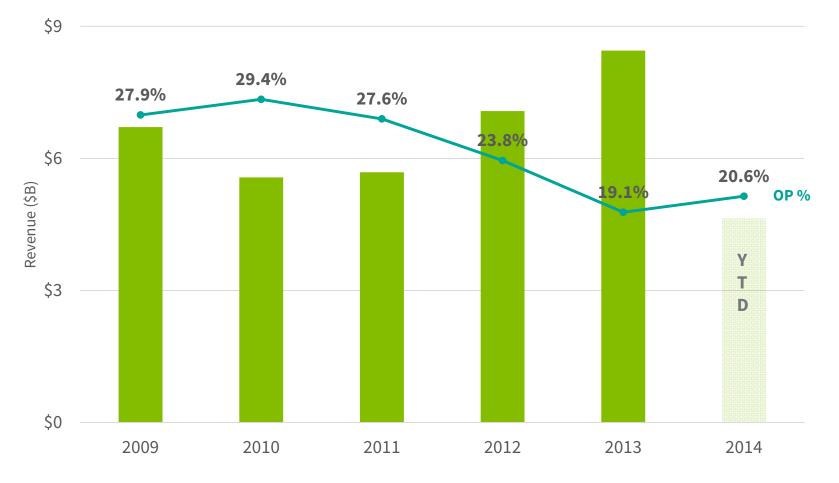
MITTER

MAERSK DRILLING

### **Rig Systems**

#### Revenue and Operating Margin

**Rig Systems** 



#### Q2 Results: \$2.37B at 21.1% OP

### Rig Aftermarket SUPPORTING THE WORLD'S MOST ADVANCED DRILLING SOLUTIONS Spare parts

Service Repair Training



# Rig Aftermarket

#### Revenue and Operating Margin

**Rig Aftermarket** 



#### Q2 Results: \$785M at 27.6% OP

Wellbore Technologies IMPROVING DRILLING EFFICIENCY **AND PRODUCTIVITY Drilling fluids** Drill pipe **Tubular coating and inspection** Downhole tools, motors, and bits Solids control and waste management **Drilling** automation and optimization

NOY

## Wellbore Technologies

#### Revenue and Operating Margin

Wellbore Technologies

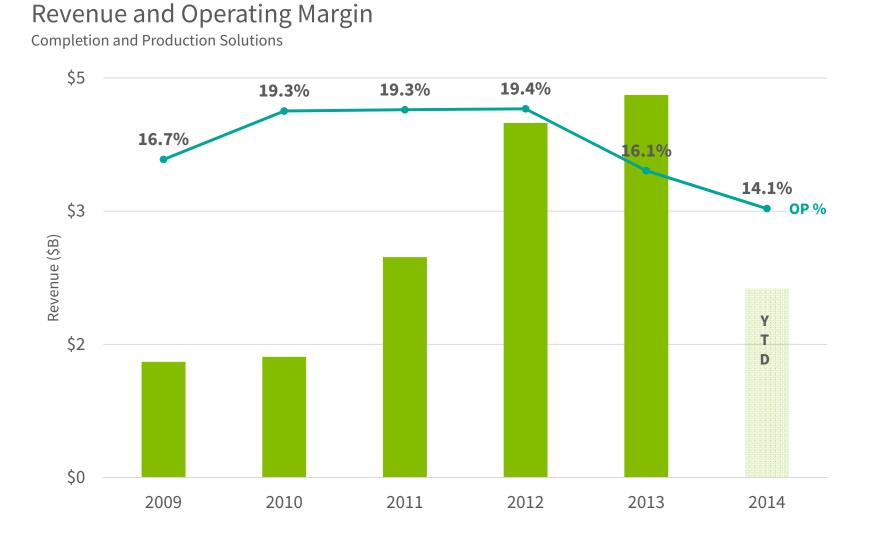


#### Q2 Results: \$1.45B at 18.6% OP



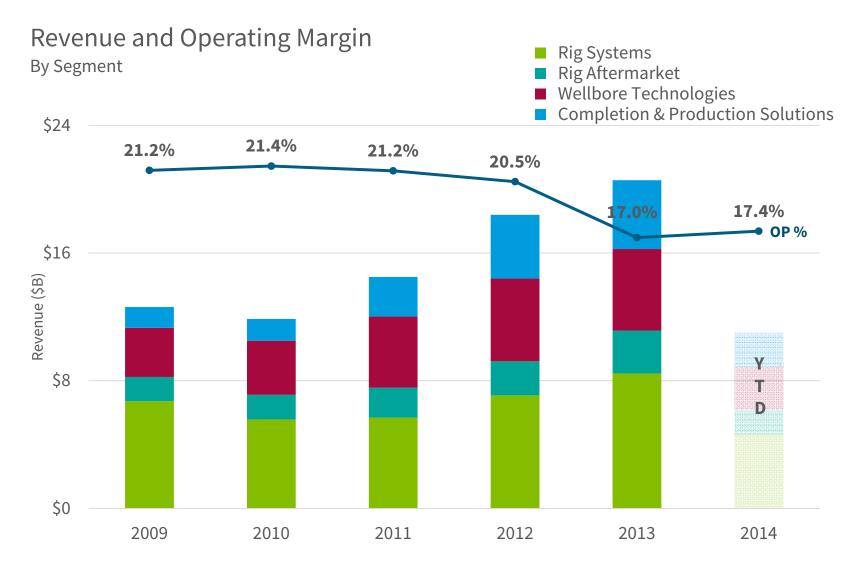


# **Completion and Production Solutions**



#### Q2 results: \$1.13B at 14.0% OP

# Segment performance



#### Q2 results: \$5.26B at 18.0% OP

#### Four trends drive growth



# Disciplined capital allocation

<b>Sources of Cash</b> (\$ Billions)	2009 through 2013
Cash Flow from Operations	\$9.5
Borrowings, Net	\$2.2
Total Sources of Cash	\$11.7

<b>Uses of Cash</b> (\$ Billions)	2009 through 2013
СарЕх	\$2.1
M&A	\$6.3
Dividends	\$1.4
Changes in Cash and Working Capital	\$1.9
Total Uses of Cash	\$11.7

#### NATIONAL OILWELL VARCO

Market LEADERSHIP in all we do DEPENDABLE PARTNER in high-risk high-cost world SUSTAINABLE competitive advantage RESILIENT earnings and cash flow Attractive REINVESTMENT opportunities in business

# We power the industry

# that powers the world.

# We are NOV.