FORM 10-Q
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
(MARK ONE)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTER ENDED SEPTEMBER 30, 2001 OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-12317
NATIONAL-OILWELL, INC.
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

76-0475875
(I.R.S. Employer Identification No.)

10000 RICHMOND AVENUE
4TH FLOOR
HOUSTON, TEXAS
77042-4200
(Address of principal executive offices)
(713) 346-7500
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { YES } \quad X \quad \text { NO }
$$

As of November 9, 2001, 80,889,525 common shares were outstanding, assuming the exchange on a one-for-one basis of all Exchangeable Shares of Dreco Energy Services Ltd. into shares of National-Oilwell, Inc. common stock.

## Item 1. Financial Statements

NATIONAL-OILWELL, INC. CONSOLIDATED BALANCE SHEETS (In thousands, except share data)

```
    September
30, December
    31, 2001
2000 -------
------ -----
```

    (Unaudited)
        ASSETS
        Current
    assets: Cash
and cash
equivalents
\$ 22,192 \$
42,459
Receivables,
less
allowance of
\$7,611 and
\$5, 885
460, 583
295, 163
Inventories
509,501
375, 734
Deferred
income taxes
16,426
17,105
Prepaids and
other
current
assets
11, 327
12,642 -....
-------- --
1, 020, 029
743,103
Property,
plant and
equipment,
net 175,654
173, 646
Deferred
income taxes
20,779
19, 919
Goodwill
349,541
329, 340
Property
held for
sale 8,271
8,271 Other
assets
11,875 4,615
-----------

- ---------
--- \$
1,586,149 \$
1,278,894
$============$
LIABILITIES
AND OWNERS'
EQUITY
Current


The accompanying notes are an integral part of these statements.

122， 814
14，791
Provision for income taxes 18，431 7，299 47，099 7，863
－－－－－－－－－－
－－－－－－－－－－
－－－－－－－Net
income \＄
28，938 \＄
11，908 \＄
75，715 \＄
6，928
＝ニ＝＝＝＝ニ＝＝＝
＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝
ニニニニニニニニニニニ
Net income per share：
Basic \＄ 0.36
\＄ 0.15 \＄ 0.94
$\$ 0.09$
＝＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝＝
Diluted \＄
0.36 \＄ 0.15 \＄
$0.93 \$ 0.09$
＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝
＝ニニニ＝ニニ＝ニ＝＝
ニニニニニニニニニニニ
Weighted average shares
outstanding：
Basic 80，887
80，111 80，787
78，991
＝＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝＝
Diluted
81，437 81，727
81， 83480,435
＝＝＝＝＝＝＝＝＝＝＝
＝＝＝ニ＝＝＝＝＝＝
＝＝＝ニ＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝

The accompanying notes are an integral part of these statements．

```
Nine Months Ended
September 30, ----
------------------
    -------- 2001
2000 -------- ---
    ------ Cash flow
        from operating
    activities: Net
income $ 75,715 $
6,928 Adjustments
    to reconcile net
income to net cash
provided (used) by
            operating
            activities:
Depreciation and
        amortization
        28,882 25,953
        Provision for
            losses on
receivables 2,609
8 8 5 \text { Provision for}
    deferred income
taxes (7) (8,176)
    Gain on sale of
    assets (2,553)
    (2,862) Foreign
            currency
        transaction
        loss/(gain) 84
        (706) Special
    charge -- 13,000
Changes in assets
and liabilities,
            net of
acquisitions and
        divestments:
        Receivables
(151,667) (18,558)
Net investment in
            marketable
        securities --
14,686 Inventories
(124,838) (21,797)
Prepaid and other
    current assets
        1,518 (3,530)
Accounts payable
        43,331 36,559
            Other
assets/liabilities,
        net (14,420)
(19,430) ---------
-------- Net cash
provided (used) by
        operating
        activities
(141,346) 22,952 -
    Cash flow from
        investing
        activities:
        Purchases of
    property, plant
    and equipment
(22,208) (16,991)
Proceeds from sale
    of assets 6,973
6,590 Businesses
        acquired and
    investments in
    joint ventures,
        net of cash
```

        activities
    \((51,945)(58,609)\)
    - Cash flow from
        financing
        activities:
    Proceeds from line
    of credit 16,578
    1,744 Proceeds
    from stock options
exercised 10,362
11, 434 Net
proceeds from
issuance of long-
term debt 146,631
-- Other -- 37 --
Net cash provided
by financing
activities 173,571
13,215--------
-------- Effect of
exchange rate loss
on cash (547)
(602) --------- -
------- Decrease
in cash and
equivalents
$(20,267)(23,044)$
Cash and cash
equivalents,
beginning of
period 42,459
48,091 ---------
-------- Cash and
cash equivalents,
end of period \$
22,192 \$ 25,047
========
==ニ==ニ===
Supplemental
disclosures of
cash flow
information: Cash
payments during
the period for:
Interest \$ 19,932
\$ 14, 921 Income
taxes $22,5634,879$

The accompanying notes are an integral part of these statements.

## 1. BASIS OF PRESENTATION

Information concerning our common stock and per share data has been restated on an equivalent share basis and assumes the exchange of all Exchangeable Shares issued in connection with the combination with Dreco Energy Services Ltd. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect reported and contingent amounts of assets and liabilities as of the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The accompanying unaudited consolidated financial statements present information in accordance with accounting principles generally accepted in the United States for interim financial information and the instructions to Form 10-Q and applicable rules of Regulation $\mathrm{S}-\mathrm{X}$. They do not include all information or footnotes required by accounting principles generally accepted in the United States for complete financial statements and should be read in conjunction with our 2000 Annual Report on Form 10-K.

In our opinion, the consolidated financial statements include all adjustments, all of which are of a normal, recurring nature, necessary for a fair presentation of the results for the interim periods. The results of operations for the three months and nine months ended September 30, 2001 and 2000 may not be indicative of results for the full year. No significant accounting changes have occurred during the nine months ended September 30, 2001.

## 2. ACQUISITIONS

Effective June 1, 2001, we acquired Rye Supply Company, Inc., an oilfield distribution company with U.S. operations in West Texas and New Mexico, for approximately $\$ 9.5$ million, generating approximately $\$ 5$ million in goodwill.

On April 30, 2001, we acquired the assets and business of Tech Power Controls Co. and certain affiliated companies for approximately $\$ 11$ million. This business designs, manufactures and services SCR systems for both land and offshore applications and is a complementary fit to our existing SCR product line. Goodwill associated with this purchase is approximately $\$ 7$ million.

On January 5, 2001, we completed the acquisition of the stock of Maritime Hydraulics (Canada) Ltd. for Canadian $\$ 25$ million (US\$ 16.5 million). This business, which designs, manufactures and sells coiled tubing units and truck mounted wireline and nitrogen pumping units. Goodwill associated with this transaction was approximately $\$ 11$ million.

On January 3, 2001, the assets and business of Integrated Power Systems (IPS) were acquired for approximately $\$ 9$ million. IPS manufactures, sells and services SCR units primarily used on land-based drilling rigs and is a complementary fit to our existing SCR product line. Goodwill of approximately $\$ 4$ million was recorded in conjunction with this purchase.

## 3．INVENTORIES

Inventories consist of（in thousands）：
September
30，December
31， 2001
2000－－－－－－
－－－－－－－－－－
－－－－－－－－Raw
materials
and supplies
\＄35，067 \＄
32，306 Work
in process
128，595
63，758
Finished
goods and
purchased
products
345，839
279，670－－－
－－－－－－－－－－
Total \＄
509，501 \＄
375， 734
＝＝ニニニニーニニニ＝ニ＝
ニニニニニニニニニニーニ

4．COMPREHENSIVE INCOME
The components of comprehensive income are as follows（in thousands）：

Quarter
Ended
September 30，Nine
Months Ended
September
30，
$\qquad$
$\qquad$
$\qquad$
－－－－ 2001
20002001
2000 －－－－－－
－－－－－－－－－－－
－－－－－－－－－－
Net income \＄
28，938 \＄
11，908 \＄
75，715 \＄
6，928
Currency
translation
adjustments
5，166 3，984
$(6,156)$
$(7,121)$
Unrealized gains
（losses）on securities－
－ 162
$(1,446) 732$
$\qquad$

Comprehensive income \$ 34,104 \$ 16,054 \$ 68,113 \$ 539
==========
=========
=========
=========

## 5. BUSINESS SEGMENTS

Segment information (unaudited) follows (in thousands):

## Quarter <br> Ended

September
30, Nine Months
Ended
September
30,
----------
---------
----------

20012000
20012000
$\qquad$
-------.
es from
unaffiliated
customers
Products
and
Technology
\$ 294,011 \$
152,989 \$
750,995 \$
441, 874
Distribution
Services
192, 801
133, 336
530,717
378,647 ---
-- -
--------
----------
486, 812
286, 325
1, 281, 712
820,521
Intersegment
revenues
Products
and
Technology
23, 006
13, 829
63, 078
35,139
Distribution
Services
76861
1,563 256
---------
----------
23,774
13, 890
64,641
35, 395
Operating
income
Products and
Technology
50, 413
20, 297
------ ---
------- --
------- --
Total
profit for
reportable
segments
59,657
24,189
147,594
56,792
Special
charges --
13,000
Unallocated
corporate
costs
$(2,755)$
$(1,950)$
$(7,672)$
$(9,451)$
Operating
income
56,902
22, 239
139, 922
34,341 Net
interest
expense
$(6,780)$
$(3,699)$
$(17,094)$
$(11,748)$
Other
income
(expense)
$(2,753) 667$
(14)
$(7,802)$--
------------ -
--------------
Income
before
income
taxes \$
47, 369 \$
19, 207 \$
122,814 \$
14,791
==========
===========
===========
Total
assets
Products
and
Technology
\$ 1,289, 321
\$ 1,005,554
Distribution
Services
280, 736
219,480

## Long-term debt consists of (in thousands):

September
30, December
31, 2001
2000------
----- -----
-------
Revolving credit
facilities \$ 85,848 \$
72,477 6-
7/8\% senior notes 150,000
150,000 6
1/2\% senior notes
150,000 -- -
----------

- 385,848

222,477 Less
current
portion -- -

- ---------
----- \$
385,848 \$ 222,477
============
============

In March 2001, we sold $\$ 150$ million of $6-1 / 2 \%$ unsecured senior notes due March 15, 2011. Proceeds were used to repay indebtedness under our existing revolving credit facility and to fund working capital needs. Interest is payable on March 15 and September 15 of each year.

In June 1998, we sold $\$ 150$ million of $6-7 / 8 \%$ unsecured senior notes due July 1, 2005. Interest is payable on January 1 and July 1 of each year.

In 1997, National Oilwell entered into a five-year unsecured $\$ 125$ million revolving credit facility. The credit facility is available for acquisitions and general corporate purposes and provides up to $\$ 50$ million for letters of credit, of which $\$ 21.3$ million and $\$ 19.4$ million were outstanding at September 30, 2001 and December 31, 2000, respectively. The credit facility provides for interest at prime or LIBOR plus $0.625 \%$ ( $6.0 \%$ and $3.7 \%$ at September 30, 2001) subject to downward adjustment based on National Oilwell's Capitalization Ratio, as defined. The credit facility contains financial covenants and ratios regarding minimum tangible net worth, maximum debt to capital and minimum interest coverage. At September 30, 2001 and December 31, 2000, we were in compliance with all the covenants governing this credit facility.

National Oilwell also has additional credit facilities totaling $\$ 50.0$ million used primarily for letters of credit, of which $\$ 9.0$ million were outstanding at September 30, 2001.

## 7. OTHER INCOME/(EXPENSE)

During July 2001, the Company sold its specialty steel business, acquired through the merger with IRI International Corporation, for $\$ 3.2$ million, generating a $\$ 1.2$ million pre-tax loss on the disposal ( $\$ 0.8$ million after-tax).

During June 2000, the Company liquidated a marketable securities portfolio maintained by IRI International Corporation prior to the merger for $\$ 11.2$ million, generating a pre-tax loss on the sale of $\$ 8.5$ million ( $\$ 5.2$ million after-tax). Proceeds were used to pay down debt.

## 8. RECENTLY ISSUED ACCOUNTING STANDARDS

In August 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets". This statement supercedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of ", and the accounting and reporting provisions of Accounting Principles Board Opinion ("APB") No. 30. This statement retains the fundamental provisions of SFAS No. 121 and the basic requirements of APB No. 30; however, it establishes a single accounting model to be used for long-lived assets to be disposed of by sale and it expands the presentation of discontinued operations to include more disposal transactions. The provisions of this statement are effective for financial statements issued for fiscal years beginning after December 15, 2001. We do not anticipate that the statement will have a material impact on our financial position or results of operations.

In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets, effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives. In addition, accounting for acquisitions under the pooling-of-interests method is no longer permitted.

We will apply the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of 2002. Application of the non-amortization provisions of the Statement is expected to result in an increase in net income of $\$ 11$ million ( $\$ 0.13$ per diluted share) per year. Prior to implementation, as of January 1, 2002 we will perform the first of the required impairment tests of goodwill and indefinite lived
intangible assets. We have not yet determined what the effect of these tests will be on the earnings and financial position of the Company.

On January 1, 2001 we adopted Financial Accounting Standard Board Statement No. 133, Accounting for Derivative Instruments and Hedging Activities. The adoption of this accounting standard did not have a significant effect on our results of operations or financial position.

## INTRODUCTION

National Oilwell is a worldwide leader in the design, manufacture and sale of comprehensive systems and components used in oil and gas drilling and production, as well as in providing supply chain integration services to the upstream oil and gas industry. We manufacture and assemble drilling machinery, including drawworks, mud pumps and top drives, which are the major mechanical components of drilling rigs, as well as masts, derricks and substructures. We also provide coiled tubing units, electrical power systems, computerized control systems and automation systems for drilling rigs. In addition, we provide engineering and fabrication services to integrate our drilling products and deliver complete land drilling and workover rigs as well as drilling modules for mobile offshore drilling rigs or platforms. Our Products and Technology segment also designs and manufactures drilling motors and specialized downhole tools for rent and sale. Drilling motors are essential components of systems for horizontal, directional, extended reach and performance drilling. Downhole tools include fishing tools, drilling jars, shock tools and other specialized products. Our Distribution Services segment offers comprehensive supply chain integration services to the drilling and production segments, utilizing state of the art information technology platforms to provide procurement, inventory management and logistics services.

National Oilwell's revenues are directly related to the level of worldwide oil and gas drilling and production activities and the profitability and cash flow of oil and gas companies and drilling contractors, which in turn are affected by current and anticipated prices of oil and gas. Beginning in late 1997, oil prices declined to less than $\$ 15$ per barrel due to concerns about excess production, less demand from Asia due to an economic slowdown and warmer than average weather in many parts of the United States. In late July 1999, oil prices recovered to a range of $\$ 25-\$ 35$ per barrel and remained in this range throughout the first half of 2001. Oil prices have fallen to the \$20-\$22 range during the third quarter 2001 due to concerns about the global economic environment. Natural gas prices have fluctuated significantly as well, increasing from a fairly consistent $\$ 2.00-\$ 3.00$ per MCF to over $\$ 10.00$ per MCF in the winter of 2000/2001. Increased supply and lower demand then pushed prices back down to the $\$ 2.00-\$ 3.00$ range by the third quarter of 2001 . As a result, general market conditions have been extremely volatile. Lower commodity prices are expected to reduce our revenues during the fourth quarter of 2001 and at least through the first half of 2002.

RESULTS OF OPERATIONS
Operating results excluding special charges by segment are as follows (in thousands):

Quarter
Ended
September
30, Nine
Months
Ended
September
30, -----.-
----------
--------
---------
--------
20012000
20012000
----------
Revenues
Products and
Technology
\$ 317,017 \$
166,818 \$
814, 073 \$
477, 013
Distribution
Services
193,569
$\qquad$
$\qquad$
----------

Total \＄
486， 812 \＄
286，325 \＄
1，281，712 \＄ 820，521
$==========$
ニニニニニニニニニニ
ニニニニニニニニニニニ
Operating Income excluding special charges Products and
Technology
\＄50， 413 \＄ 20， 297 \＄ 124，542 \＄ 49， 404
Distribution Services
9，244 3，892 23， 052 7，388 Corporate $(2,755)$ $(1,950)$ $(7,672)$

```
(9,451) ---
```

-------- --
----------
Total \$
56,902 \$
22, 239 \$
139,922 \$
47,341
===========
===========
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## Products and Technology

Our Products and Technology segment designs and manufactures a wide range of proprietary products, including drawworks, mud pumps, top drives, coiled tubing units, electrical control systems and downhole motors and tools, as well as complete land drilling and well servicing rigs and structural components such as cranes, masts, derricks and substructures for offshore rigs. A substantial installed base of these products results in a recurring replacement parts and maintenance business. Sales of new capital equipment fluctuate between periods depending on the size and timing of order shipments. In addition, the segment provides pump expendable products for maintenance of National-Oilwell's and other manufacturers' equipment.

During the first six months of 2001, we acquired the assets and business of Integrated Power Systems and Tech Power Controls Co. and certain affiliated companies for approximately $\$ 19.5$ million. Both companies manufacture, sell and service SCR units and are a complementary fit to our existing SCR product line. In January 2001, we also acquired the stock of Maritime Hydraulics (Canada) Ltd for Canadian $\$ 25$ million (US\$ 16.5 million). Maritime Hydraulics designs, manufactures and sells coiled tubing units and truck mounted wireline and nitrogen pumping units. Goodwill of approximately $\$ 22$ million was recorded in conjunction with these purchases.

Revenues for the Products and Technology segment increased by $\$ 150$ million (90\%) in the third quarter of 2001 as compared to the same quarter in 2000 due primarily to increased sales of capital equipment, drilling spare parts, expendable pumps and related parts, and downhole motors and tools. Operating income increased by $\$ 30$ million in the third quarter of 2001 compared to the same quarter in 2000 due principally to the higher revenue volume.

Products and Technology revenues in the first nine months of 2001 increased \$337 million (71\%) as compared to 2000 due to strong capital backlog sales, generally improved market opportunities in all product lines and year 2001 acquisitions. Capital equipment sales from backlog increased $\$ 157$ million and drilling spares sales increased $\$ 31$ million during the first nine months when compared to the same period of the prior year. Mission pumps and expendable parts increased \$46 million while downhole motors and tools were higher by $\$ 63$ million. Operating income increased by $\$ 75$ million in the first nine months of 2001 as a result of the higher volume.

Revenues from Products and Technology segment acquisitions completed subsequent to September 30, 2000 under the purchase method of accounting generated $\$ 33$ million and $\$ 66$ million in incremental revenues in the third quarter and first nine months of 2001, respectively. These acquisitions accounted for operating income of $\$ 5$ million and $\$ 9$ million during the third quarter and the first nine months of 2001 over the same period of the prior year.

Backlog of the Products and Technology capital products was $\$ 453$ million at September 30, 2001 compared to $\$ 282$ million at December 31, 2000 and $\$ 180$ million at September 30, 2000. Virtually all of the products in the current backlog will be delivered by the end of 2002.

## Distribution Services

Our Distribution Services segment offers comprehensive supply chain integration services to the drilling and production segments of the oil and gas industry. Our network of approximately 130 service centers located in the United States, Canada and near other major drilling and production activity areas worldwide use state of the art information technology platforms to provide procurement, inventory
management and logistics services. These service centers stock and sell a variety of expendable items for oilfield applications purchased from numerous manufacturers and vendors, including our Products and Technology segment.

Distribution Services revenues increased during the third quarter of 2001 over the comparable 2000 period by $\$ 60$ million. This $45 \%$ increase is driven primarily by higher hydrocarbon prices with our U.S. operations up 51\% and Canada $25 \%$. Revenues from the sale of parts manufactured by the Products \& Technology segment were up $24 \%$ while the maintenance, repair and operating supplies revenues increased $49 \%$ over the second quarter of 2000. Operating income in the third quarter of 2001 of $\$ 9$ million was a $\$ 5$ million improvement over the third quarter of 2000, principally due to the higher revenue volume.

Revenues for the Distribution Services segment increased $\$ 153$ million in the first nine months of 2001 when compared to the prior year. Canadian revenues were up $13 \%$ and the U.S. operations $53 \%$ as a result of sustained North American drilling and production activity during most of the first nine months of 2001. This volume increase generated an operating income increase of $\$ 16$ million during the first nine months of 2001 when compared to the similar 2000 period.

Corporate
Corporate charges represent the unallocated portion of centralized and executive management costs. Corporate spending of $\$ 2.8$ million during the third quarter of 2001 is $\$ 0.8$ million greater than the same period of the prior year due to various e-strategy, marketing and corporate governance initiatives. A reduction of $\$ 1.8$ million in the first nine months of 2001 as compared to 2000 reflects the elimination of the IRI International Inc. corporate operations as a result of the June 2000 merger, offset partially by an increase in spending on various e-strategy and other corporate initiatives.

## Interest Expense

Interest expense increased during the three months and nine months ended September 30, 2001 as compared to the prior year due to higher levels of debt, including the March 2001 \$150 million issuance of senior notes. Funding for acquisitions and working capital requirements resulting from the general increase in activity are the primary drivers of this rise in debt.

## LIQUIDITY AND CAPITAL RESOURCES

At September 30, 2001 we had working capital of $\$ 687$ million, an increase of $\$ 207$ million from December 31, 2000, primarily due to the significant ramp up in business during this period. Acquisitions completed during the first nine months of 2001 were accountable for $\$ 40$ million of this increase. Significant increases in accounts receivable of $\$ 165$ million and inventory of $\$ 134$ million were partially offset by an increase in accounts payable and customer prepayments of $\$ 53$ million and income tax, interest and compensation accruals of $\$ 18$ million. Cash and equivalents decreased \$20 million during the first nine months of 2001.

Total capital expenditures were $\$ 22$ million during the first nine months of 2001 compared to $\$ 17$ million in the same period of the prior year. Additions to the downhole rental tool fleet and our information management systems, including e-strategy initiatives, represent the majority of these capital expenditures. We believe we have sufficient existing manufacturing capacity to meet currently anticipated demand for our products and services.

In March 2001, we sold $\$ 150$ million of $6.50 \%$ unsecured senior notes due March 15, 2011. Proceeds were used to repay indebtedness under our existing revolving credit facility. Interest is payable on March 15 and September 15 of each year.

In June 1998, we sold $\$ 150$ million of $6.875 \%$ unsecured senior notes due July 1, 2005. Interest is payable on January 1 and July 1 of each year.

In 1997, National Oilwell entered into a five-year unsecured $\$ 125$ million revolving credit facility. The credit facility is available for acquisitions and general corporate purposes and provides up to $\$ 50$ million for letters of credit, of which $\$ 21.3$ million and $\$ 19.4$ million were outstanding at September 30, 2001 and December 31, 2000, respectively. The credit facility provides for interest at prime or LIBOR plus $0.625 \%$ ( $6.0 \%$ and $3.7 \%$ at September 30, 2001) subject to downward adjustment based on National Oilwell's Capitalization Ratio, as defined. The credit facility contains financial covenants and ratios regarding minimum tangible net worth, maximum debt to capital and minimum interest coverage. At September 30, 2001 and December 31, 2000, we were in compliance with all the covenants governing this credit facility.

National Oilwell also has additional credit facilities totaling $\$ 50.0$ million used primarily for letters of credit, of which $\$ 9.0$ million were outstanding at September 30, 2001.

During June 2000, the Company liquidated a marketable securities portfolio maintained by IRI International Corporation prior to the merger for $\$ 11.2$ million, generating a pre-tax loss on the sale of $\$ 8.5$ million ( $\$ 5.2$ million after-tax). Proceeds were used to pay down debt.

We believe cash generated from operations and amounts available under the credit facility and from other sources of debt will be sufficient to fund operations, working capital needs, capital expenditure requirements and financing obligations. We also believe any significant increase in capital expenditures caused by any need to increase manufacturing capacity can be funded from operations or through debt financing.

We intend to pursue additional acquisition candidates, but the timing, size or success of any acquisition effort and the related potential capital commitments cannot be predicted. We expect to fund future cash acquisitions primarily with cash flow from operations and borrowings, including the unborrowed portion of the credit facility or new debt issuances, but may also issue additional equity either directly or in connection with acquisitions. There can be no assurance that additional financing for acquisitions will be available at terms acceptable to us.

## SPECIAL CHARGES

In conjunction with the merger with IRI International Corporation in June 2000, the Company recorded a special charge of $\$ 13.0$ million, approximately half of which was direct transaction costs. The remaining amount pertains to severance payments related to the integration of executive and administrative functions.

## RECENTLY ISSUED ACCOUNTING STANDARDS

In August 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets". This statement supercedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of ", and the accounting and reporting provisions of Accounting Principles Board Opinion ("APB") No. 30. This statement retains the fundamental provisions of SFAS No. 121 and the basic requirements of APB No. 30; however, it establishes a single accounting model to be used for long-lived assets to be disposed of by sale and it expands the presentation of discontinued operations to include more disposal transactions. The provisions of this statement are effective for financial statements issued for fiscal years beginning after December 15, 2001. We do not anticipate that the statement will have a material impact on our financial position or results of operations.

In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets, effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives. In addition, accounting for acquisitions under the pooling-of-interests method is no longer permitted.

We will apply the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of 2002. Application of the non-amortization provisions of the Statement is expected to result in an increase in net income of $\$ 11$ million ( $\$ 0.13$ per diluted share) per year. Prior to implementation, as of January 1, 2002 we will perform the first of the required impairment tests of goodwill and indefinite lived intangible assets. We have not yet determined what the effect of these tests will be on the earnings and financial position of the Company.

On January 1, 2001 we adopted Financial Accounting Standard Board Statement No. 133, Accounting for Derivative Instruments and Hedging Activities. The adoption of this accounting standard did not have a significant effect on our results of operations or financial position.

## FORWARD-LOOKING STATEMENTS

This document, other than historical financial information, contains
forward-looking statements that involve risks and uncertainties. Such statements relate to our revenues, sales of capital equipment, backlog, capacity, liquidity and capital resources and plans for acquisitions and any related financings. Readers are referred to documents filed by us with the Securities and Exchange Commission which identify significant risk factors which could cause actual results to differ from those contained in the forward-looking statements, including "Risk Factors" at Item 1 of the Annual Report on Form 10-K. Given these uncertainties, current or prospective investors are cautioned not to place undue reliance on any such forward-looking statements. We disclaim any obligation or intent to update any such factors or forward-looking statements to reflect future events or developments.

## PART II - OTHER INFORMATION

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

None
(b) Reports on Form 8-K

The Company has not filed any report on Form 8-K during the quarter for which this report is filed.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Steven W. Krablin
Principal Financial and Accounting Officer and Duly Authorized Signatory

