

44th Annual Institutional Investors Conference

March 7, 2023

Jose Bayardo

Senior Vice President and CFO



NOV delivers technology-driven solutions to empower the global energy industry. For more than 150 years, NOV has pioneered innovations that enable its customers to safely produce abundant energy while minimizing environmental impact. The energy industry depends on NOV's deep expertise and technology to continually improve oilfield operations and assist in efforts to advance the energy transition towards a more sustainable future.

NOV powers the industry that powers the world.

32_K

Employees¹

554

Locations

62

Countries

\$8.9_B

Market capitalization²

\$8.3_B

Q4 2022 annualized
revenue

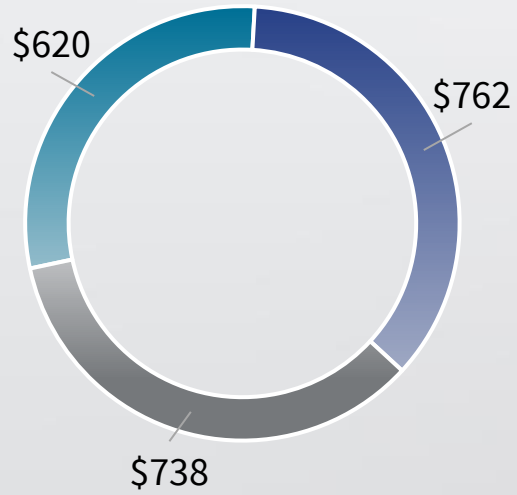
\$924_{MM}

Q4 2022 annualized
EBITDA

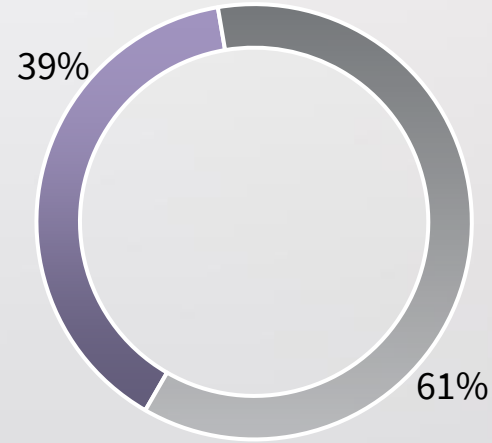
¹ Full Time Equivalent workers

² Market Capitalization recorded as of March 2, 2023

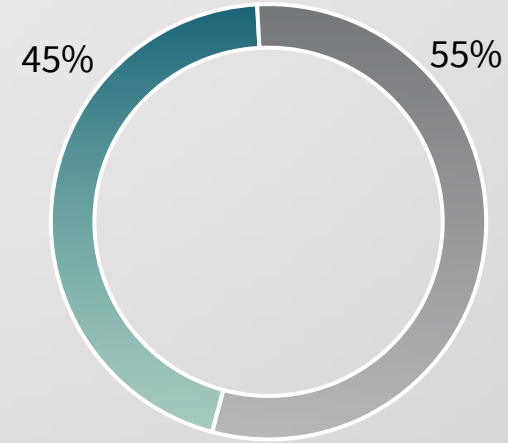
NOV revenues¹



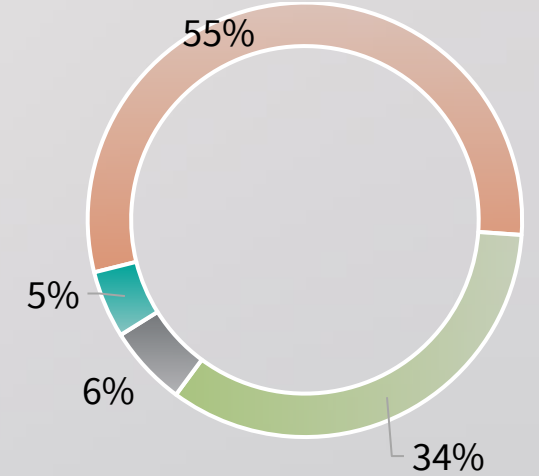
- Rig Technologies
- Wellbore Technologies
- Completion & Production Solutions



- North America
- International



- Offshore
- Land



- Service and Drilling Contractors
- E&P Operators
- Industrial Markets
- Energy Transition

¹ Revenue figures as of Q4 2022

² North America refers to the United States and Canada

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Sustainable competitive advantages drive shareholder returns

Scale economies

Experience

Best choice for fleet standardization

Portfolio flexibility

Proprietary aftermarket opportunities

Software opportunities

Fragmented customer base

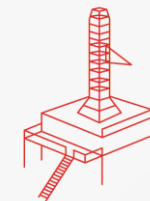
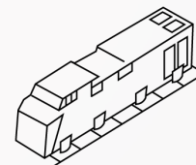
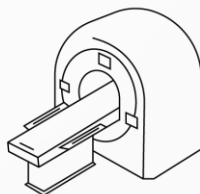
Low capital intensity

Few substitutes

High cyclicality

Customer's vertical integration

Industry



Aviation

Construction

Medical

Locomotive

Oil and gas

Industry Players

Passengers

Developers

Patients

Passengers

E&P Companies

Airlines

Construction Cos.

Hospitals/Practices

Railroads

Service Cos.

Airbus
Boeing

Caterpillar
John Deere
Komatsu

Boston Scientific
GE Medical
Stryker

Alstom
Siemens
Wabtec



Strong balance sheet with ample liquidity

\$3.1B

Liquidity¹

BBB/Baa2

Maintained investment grade rating

2029

Next debt maturity

¹ \$2.00B Credit Facility, \$1.07B in Cash & Cash Equivalents

Capital allocation priorities

Growth capex
Growth capex yields
highest average ROC

Maintenance capex
Maintaining asset base is
critical to operations

M&A
Opportunity to accelerate strategic
growth initiatives + proven track
record of high-return investments

Defend balance sheet
Investment grade rating
critical to business model

Return capital
Return excess capital to
shareholders once better
capital uses are funded

The last super cycle

Significant investment in equipment



156

Floaters

320

Jack ups

722

AC Rigs in the US

18MM

North American frac horsepower

Sources: ODS Petrodata and Enervus, RigData, Rystad Energy, Wells Fargo

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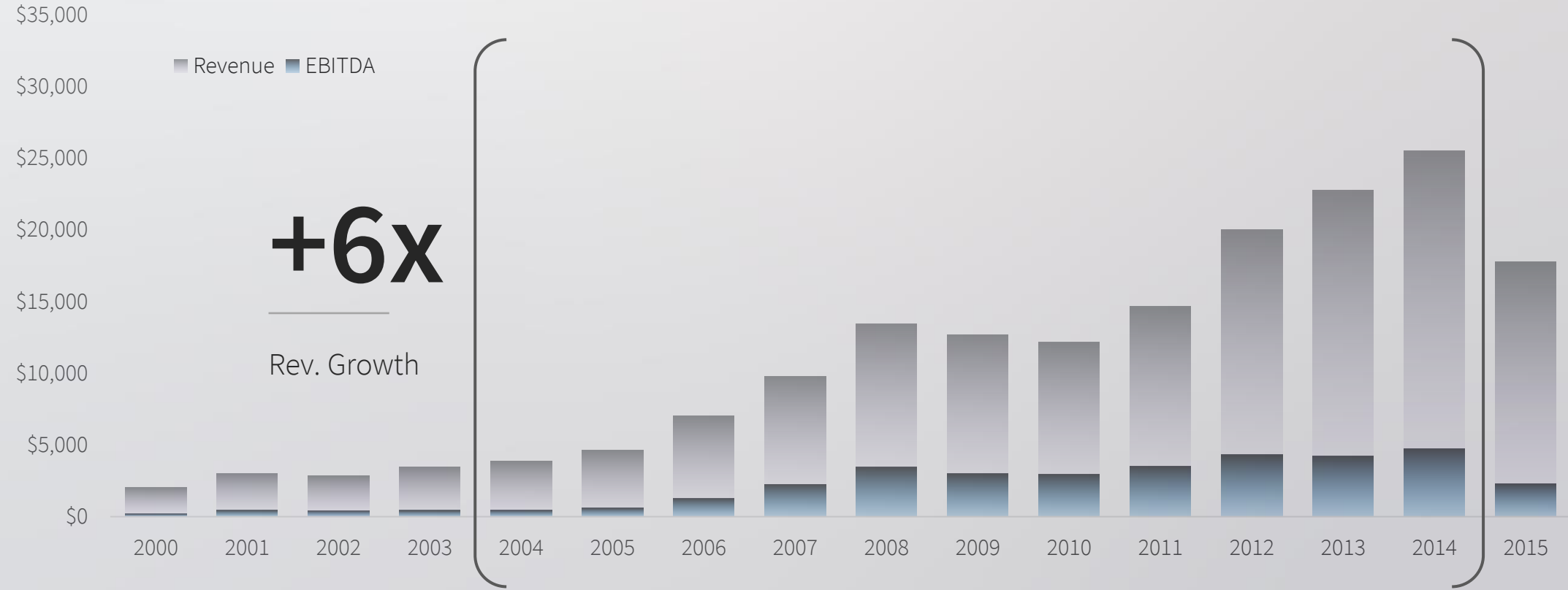
An offshore oil rig is silhouetted against a sunset sky over the ocean. The rig's complex structure, including cranes and a tall derrick, is visible against the bright horizon. The water in the foreground is dark and calm.

\$4.9 Trillion in drilling and completion spend

Sources: RigData, Rystad Energy, Wells Fargo

2004 – 2014 NOV

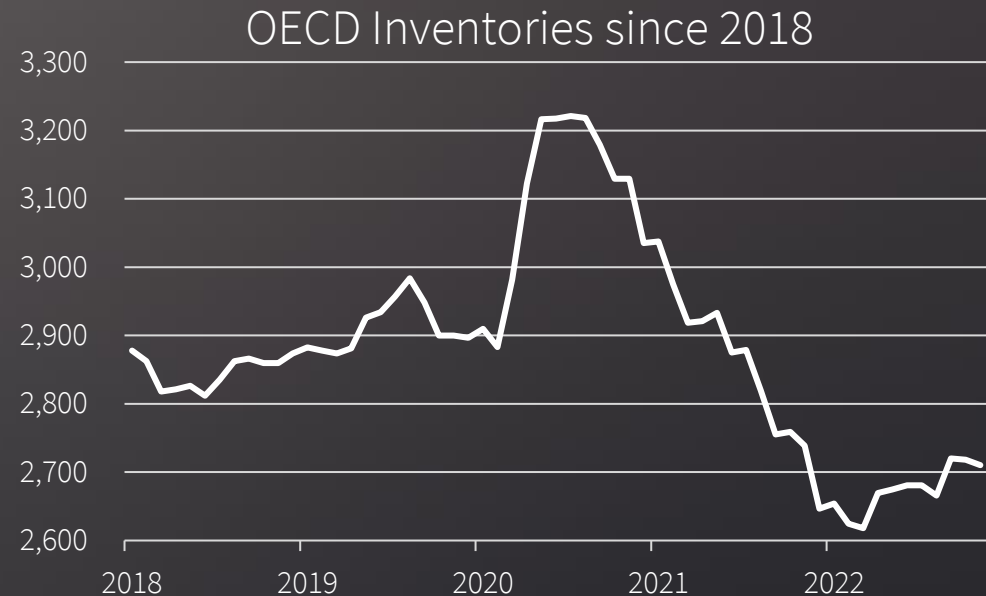
A Strong history of managing growth



Revenue and EBITDA figures are pro forma adjusted for the National Oilwell/Varco merger and the spin of DNOW in 2005 and 2014, respectively.
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Global Energy Supply and Demand

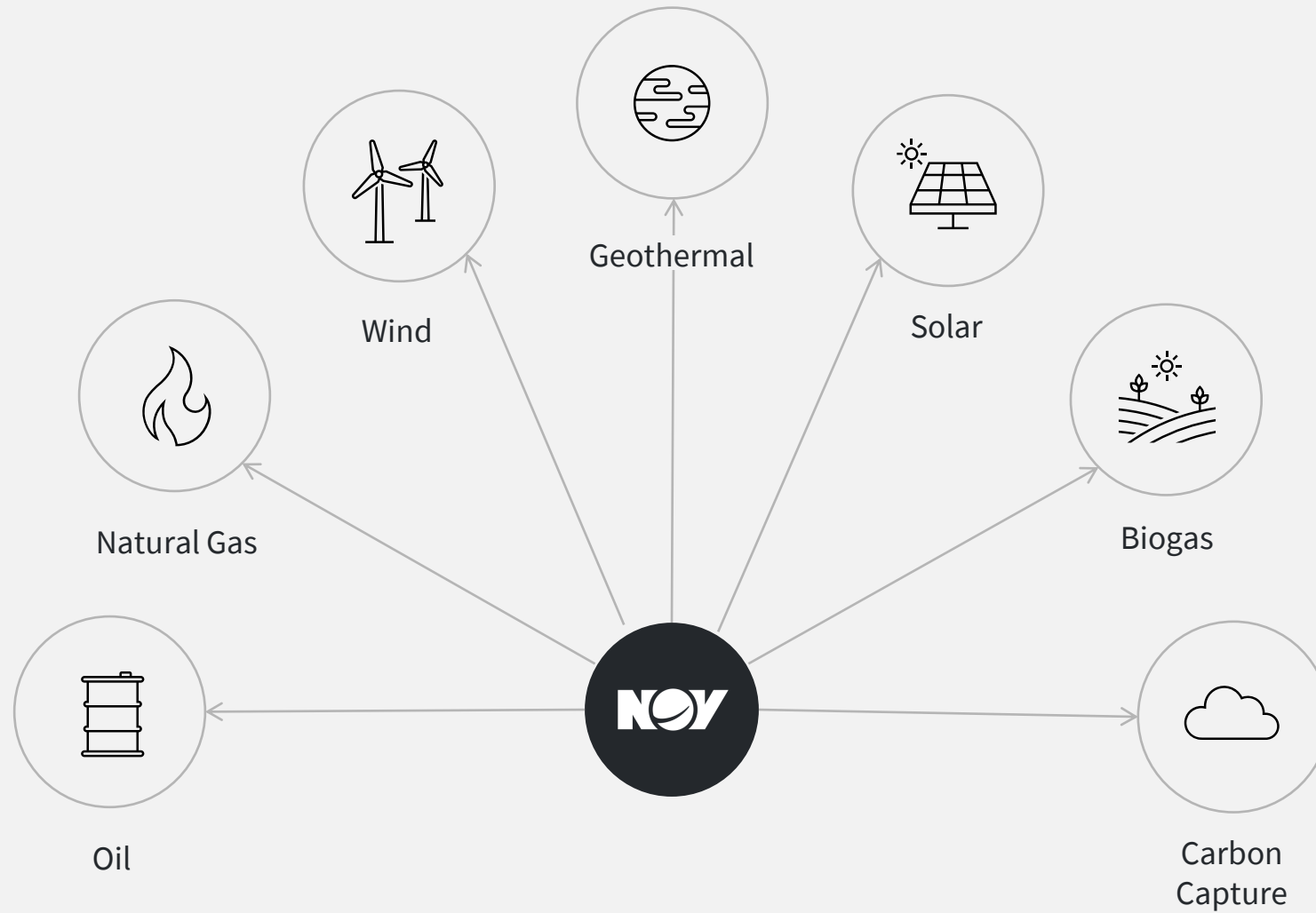
- OECD crude and product inventories plummeted from record highs to the lowest level since 2015 – in only 24 months
- U.S. crude inventories are ~20% below 5-year averages
- Significant challenges to increase supply – global supply chain constraints, backwardated commodity prices, investor pressure, environmental concerns
 - Saudi Arabia, UAE and Kuwait announced plans to add 1.0 MBOPD each – but not until 2027, 2030 and 2040, respectively
 - Second largest producing country losing access to Western oilfield technology
 - Forecasts call for accelerating US production growth to meet demand despite chronic shortages of equipment and lack of labor
- Following seven years of limited exploration and FIDs, companies are reluctant to commit to long-lived projects for fear of “peak demand”
- Energy transition years away
- China projected to drive global demand growth of ~3.5 MBD vs. ~1.3 MBPD last year with OPEC spare capacity at historically low levels



“Today there is spare capacity that is extremely low... if China opens up, the economy starts improving or the aviation industry starts asking for more jet fuel, you erode this spare capacity.

... when you erode that spare capacity, **the world should be worried**. There will be no space for any hiccup – any interruption, any unforeseen events anywhere around the world.”

Amin H. Nasser
CEO, Saudi Aramco
January 2023
(emphasis added)



A photograph showing the lower portion of an offshore oil platform. Several large, yellow-painted steel legs are visible, extending from the platform deck down into the dark blue, choppy ocean. The legs show signs of wear and rust, particularly at the waterline. A network of pipes and structural beams is visible on the platform deck above. The sky is overcast with grey clouds. The overall scene conveys a sense of industrial scale and the harsh environment of offshore operations.

Massive need to refurbish existing asset base



386

Offshore rigs
scrapped since 2011

-50%

Change in pressure
pumping Capex 2018-
2021

-57%

Decline in US drill pipe
inventories since 2012

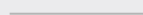
Sources: ODS-Petrodata, Public Filings

¹ Includes HAL, LBRT, PFHC, PUMP, RES, NXT, FTSI, and PTEN Pressure Pumping division

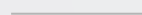
Solving customer challenges



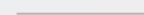
Safety



Crews



Efficiencies



Emissions

Optimizing and automating operations

Automating the drilling process

Using our operating system, NOVOS™

47%
Reduction in
connection time¹

39%
Increase in rate of
penetration¹

29%
Decrease in days
to drill¹

25
stands/hour
Robotic Arm
connection rate

¹ Middle East case study incorporating NOVOS and Wired Drill Pipe

Delivering downhole data at high-speeds in real-time

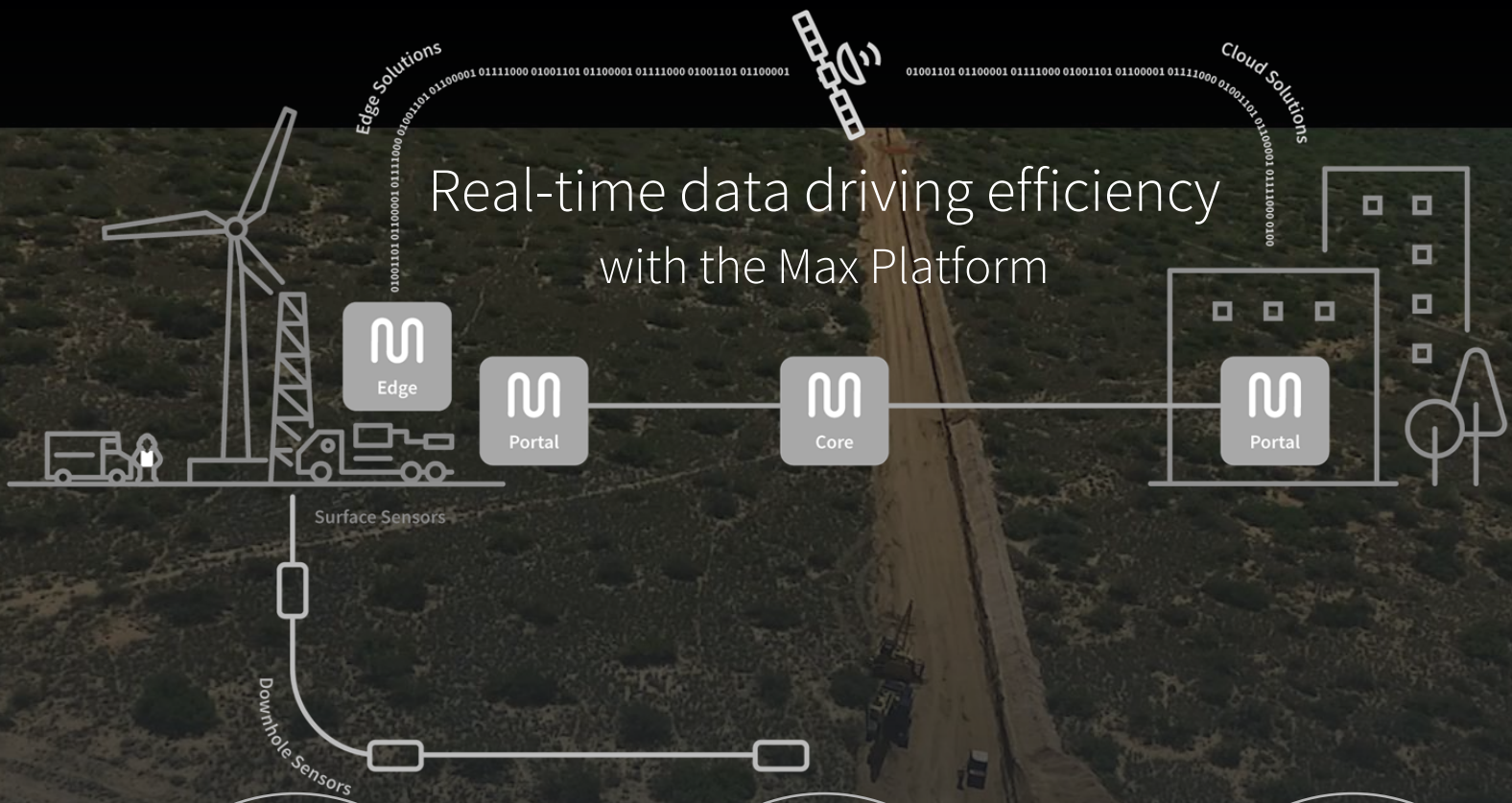
Using wired drill pipe optimization services



¹ Nygard, BE., Andreassen, E., Carlsen, J., Ulfnes, G., Oksenvag, S., David, T., Naterstad, T., Zainoune, S., Vandvik, E. "Improved Drilling Operations with Wired Drill Pipe and Along-String Measurements – Learnings and Highlights from multiple North Sea Deployments." Paper presented at the SPE/IADC International Drilling Conference and Exhibition, Virtual, March 2021. Doi:10.2118/204029-MS

² Rystad Energy "OG21: Technologies to Improve NCS Competitiveness"

Real-time data driving efficiency with the Max Platform



150+
Rigs with installed
platform

800+
Max Edge devices
providing real time
data analytics

215+
Cloud data
delivery
deployments

Simplify and streamline completions data with Max Completions

14

coiled tubing
customers from **6**
countries

115

CTUs pushing
data, **35** active
daily

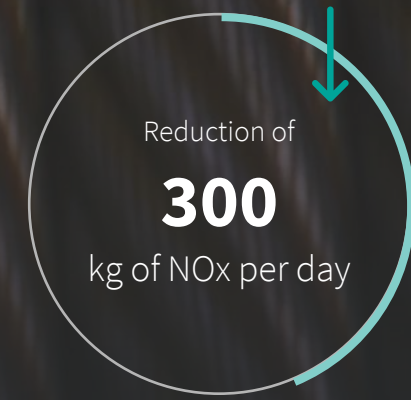
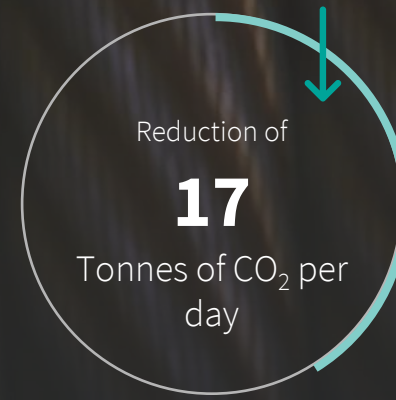
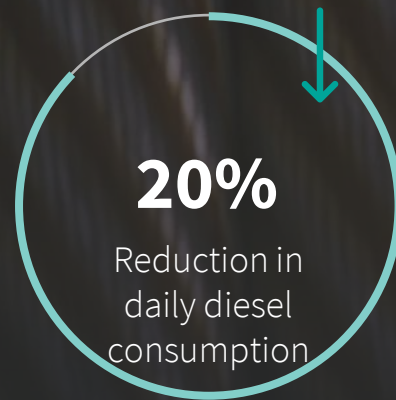
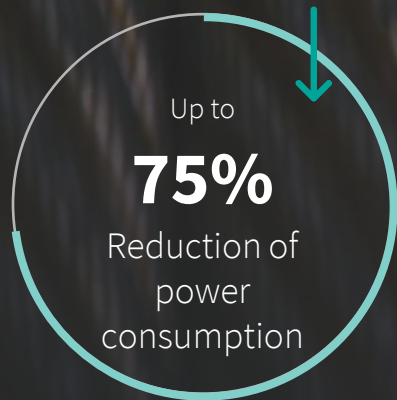
2

active frac fleets
(in pilot)

Reducing emissions

Preserving energy in drilling

With our Kinetic Energy Recovery System, Powerblade™



Optimizing rig hydraulics With Ringline HPU, EcoBooster

Up to
40%
Reduction in
annual fuel
consumption

Up to
\$200k
Annual fuel
cost savings

Reduction of
740k
kg of CO₂
emissions per
year¹

¹Based on EIA estimates of 10kg of CO₂ emissions per gallon of diesel

Reducing emissions by treating waste onsite with iNOVaTHERM

Delivers as low as
0.1%
oil on cuttings
(OOC) for safe
disposal

50%
reduction in
surface waste
storage

Significantly
improves drilling
fluid recovery and
reduces transport
emissions and
costs

Low emission frac technology vs conventional options

Up to

74%

Reduction of CO₂e
emissions

Up to

89%

Reduction in
fuel cost

Up to

40%

Reduction in total
cost of ownership

Up to

42%

Reduction in over-
the-road traffic

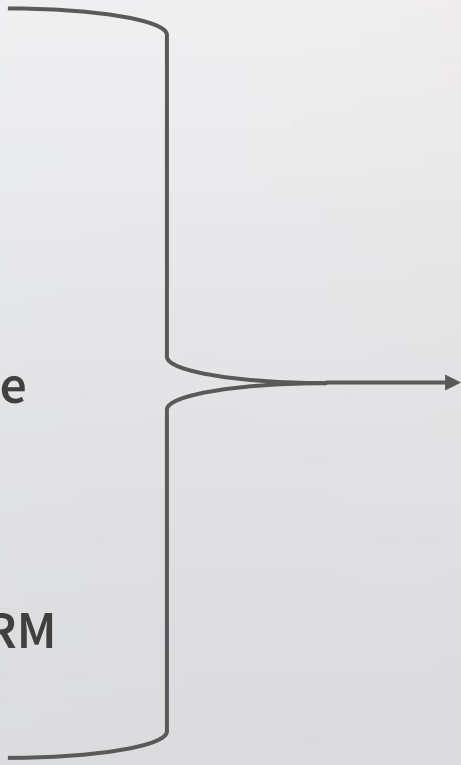
Ideal eFrac

Ecoboost

Powerblade

Maestro

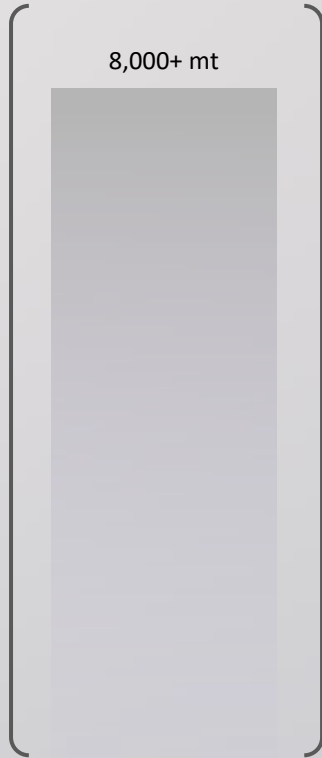
iNOVaTHERM



+20x



NOV's 2021 scope 1 & 2 emissions



Potential reductions in customers' CO2 footprint

See Appendix B for more detail

The Energy Transition

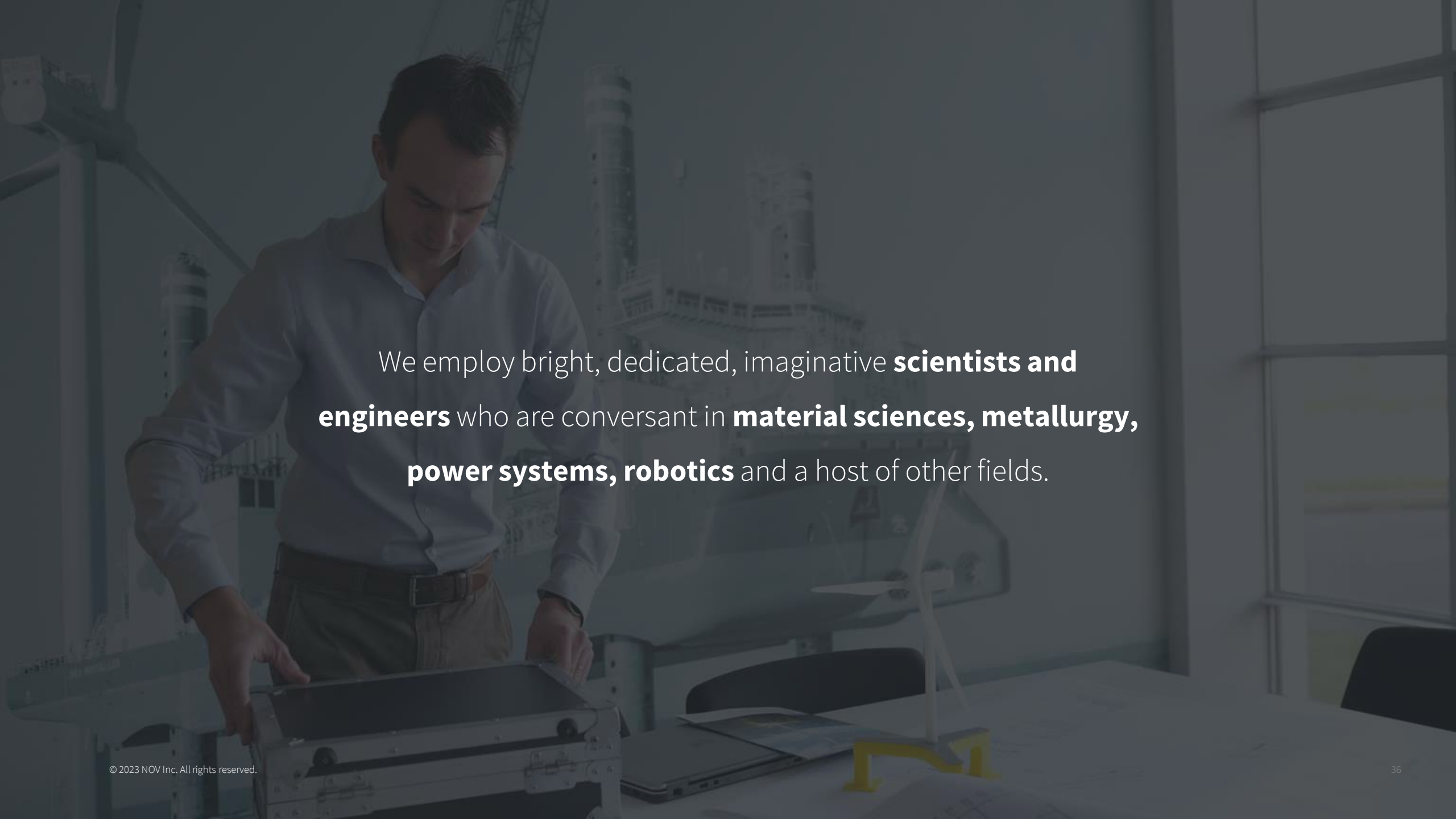
Improving renewable economics

An aerial photograph of an offshore wind farm under construction. In the foreground, a large red and white service vessel is positioned next to a wind turbine's concrete foundation. A red crane is mounted on the vessel, and several large, grey cylindrical components are being lowered into the water. In the background, a long line of wind turbines stretches across the horizon over the ocean. The sky is overcast and grey.

We are experts in building **large, complex machinery** with **extreme precision** that operates in **harsh environments**.



We do this **at scale** in **remote parts of the world.**

A man in a light blue shirt is working on a piece of equipment in a laboratory or office setting. The background shows a large window and some technical equipment. The text is overlaid on the image.

We employ bright, dedicated, imaginative **scientists and engineers** who are conversant in **material sciences, metallurgy, power systems, robotics** and a host of other fields.



Fixed Offshore Wind

~70%

of global wind turbine installation vessels designed by NOV¹

14

WTIVs with NOV designs or systems ordered the past 3 years

NG-20000

Industry standard WTIV for higher capacity wind turbines

¹ Excludes China

Floating Offshore Wind

50+

years of experience
in offshore
operations

Cost-advantaged
shallow draft
design

Automated
fabrication process
employs existing
shipyard supply
chain



Onshore wind

New plant in
Pampa, TX

Proprietary spiral
welding technique

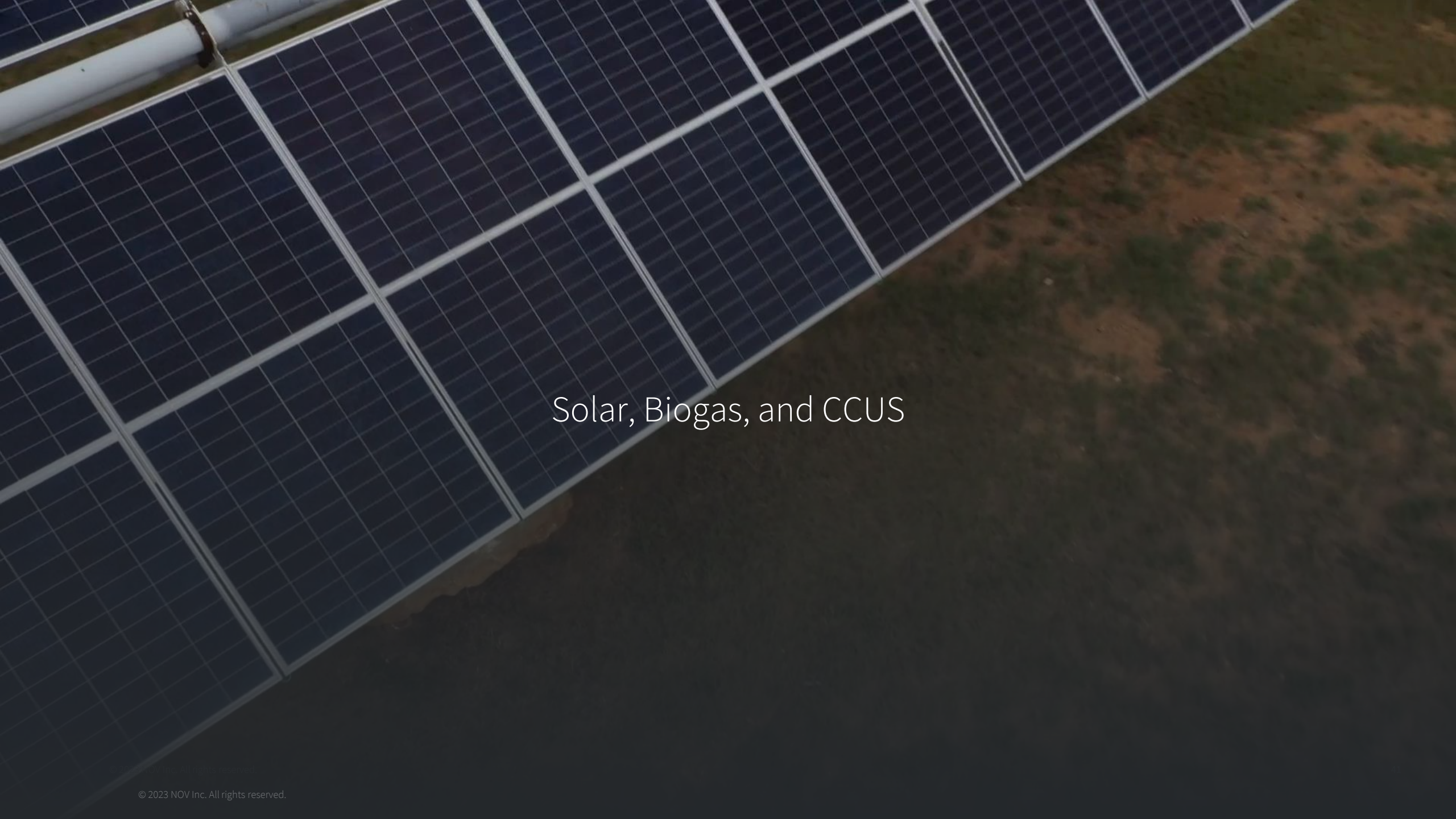
On-site
manufacturing
capabilities

New crane design



Geothermal

70+ production, including Phoenix™ drill bits, TK™ Coatings, ReedHycalog
PDC cutter technology, chokes, and land drilling rig packages

An aerial photograph showing a large array of solar panels in the foreground, with a field of green and brown vegetation in the background. The solar panels are dark blue with a grid of white lines. The text "Solar, Biogas, and CCUS" is centered over the image.

Solar, Biogas, and CCUS

Why now?

After years of underinvestment in exploration and production operators have experienced **record levels of free cash flow**

Prosperity is now trickling down to service and equipment providers

Capital discipline and oil & gas supply/demand fundamentals driving strong confidence for a **multi-year recovery in oil and gas spending**

Demand for oil & gas translates into **growing need for capital equipment** and consumables

Why NOV?

Leading provider of equipment and technology to the oil and gas industry

Advanced product portfolio for oil & gas and energy transition markets

Later cycle, capital-light business model

Strong balance sheet

Outlook for 2023 and beyond continues to improve for NOV



Appendix A: Non-GAAP financial measures

	4Q 2022
Reconciliation of Adjusted EBITDA:	
GAAP net income (loss) attributable to Company	\$ 104
Noncontrolling interests	(5)
Provision for income taxes	42
Interest Expense, net	14
Equity (income) loss in unconsolidated affiliate	(36)
Other (income) expense, net	43
Depreciation and amortization	76
(Gain)/Loss on Sales of Fixed Assets	1
Other Items	(8)
Total Adjusted EBITDA	<u>\$ 231</u>

Appendix B: Carbon emissions reduction potential of NOV products

<u>Product</u>	<u>Method</u>	Potential Annual Emissions Reduction <u>(tons CO₂/year)</u>	<u>Assumptions</u>
Maestro Rig Engine Optimization	Reduces diesel usage by peak load management	66,000	Penetration of 200 U.S. land rigs with Amphion controls
eFrac	Enables gas turbine power vs. diesel engines	5,600,000	5% market share of ~285 frac fleets
Ecobooster	Reduced fuel usage on rigs by managing hydraulic power unit motors	130,000	Penetration of 300 rigs with automated pipehandlers
AQUA-VES Offshore Water Treatment	Local drilling fluids treatment	474,000	Full replacement of current NOV water treatment fleet
iNOVaTHERM Portable Waste Treatment	Local waste treatment with minimal transportation cost	316,000	Full replacement of current NOV waste treatment fleet
Powerblade Kinetic Energy Recovery System	Flywheel stores energy during tripping, enabling engine peak load management	1,400,000	Full penetration of offshore rig fleet with appropriate drawworks