# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 8-K**

# CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 26, 2012

# NATIONAL OILWELL VARCO, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

1-12317 (Commission File Number)

76-0475815 (IRS Employer Identification No.)

7909 Parkwood Circle Dr. Houston, Texas

(Address of principal executive offices)

77036 (Zip Code)

Registrant's telephone number, including area code: 713-346-7500

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition

On July 26, 2012, National Oilwell Varco, Inc. issued a press release announcing earnings for the second quarter ended June 30, 2012 and conference call in connection therewith. A copy of the release is furnished herewith as Exhibit 99.1 and incorporated herein by reference.

The information contained in this Current Report shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibit is provided as part of the information furnished under Item 2.02 of this Current Report on Form 8-K:

99.1 National Oilwell Varco, Inc. press release dated July 26, 2012 announcing the earnings results for the second quarter ended June 30, 2012.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 26, 2012

# NATIONAL OILWELL VARCO, INC.

/s/ Raymond W. Chang Raymond W. Chang

Vice President

## Index to Exhibits

99.1 National Oilwell Varco, Inc. press release dated July 26, 2012 announcing the earnings results for the second quarter ended June 30, 2012.

NATIONAL OILWELL VARCO

NEWS

Contact: Clay Williams (713) 346-7606

#### FOR IMMEDIATE RELEASE

#### NATIONAL OILWELL VARCO ANNOUNCES SECOND QUARTER 2012 EARNINGS

**HOUSTON, TX, July 26, 2012** — National Oilwell Varco, Inc. (NYSE: NOV) today reported that for its second quarter ended June 30, 2012 it earned net income of \$605 million, or \$1.42 per fully diluted share. Earnings per share increased 26 percent compared to the second quarter of 2011 and were sequentially flat compared to the first quarter of 2012. Excluding transaction charges of \$28 million pre-tax, second quarter 2012 net income was \$626 million, or \$1.46 per fully diluted share.

The Company's revenues for the second quarter of 2012 were \$4.7 billion, which improved 10 percent from the first quarter of 2012 and 35 percent from the second quarter of 2011. Operating profit for the second quarter of 2012 was \$907 million or 19.2 percent of sales, excluding transaction charges. Year-over-year second quarter operating profit increased 27 percent and sequentially second quarter operating profit increased three percent.

Backlog for capital equipment orders for the Company's Rig Technology segment was \$11.28 billion at June 30, 2012, up nine percent from the end of the first quarter and up 46 percent from the end of the second quarter of 2011. During the second quarter of 2012 the Company's Rig Technology segment booked incoming new capital equipment orders of \$2.73 billion (through a combination of \$2.22 billion in new orders and \$0.51 billion in orders through acquisitions completed during the quarter) offset by revenues out of backlog of \$1.82 billion.

Pete Miller, Chairman, President and CEO of National Oilwell Varco, remarked, "Our Company achieved strong earnings this quarter, thanks to the hard work of our many dedicated employees. All three segments posted higher sequential and year-over-year revenues and operating profit, and we are pleased at the high level of demand we continue to see for new drilling equipment.

The Company continues to expand organically as well as through acquisitions. We closed six transactions during the quarter for total consideration of \$2.0 billion, to strengthen the technology, product and service offerings we provide our oil and gas customers around the globe. Most markets we serve have remained buoyant, despite lower commodity prices, and we therefore expect solid results for the second half of the year."

#### **<u>Rig Technology</u>**

Second quarter revenues for the Rig Technology segment were \$2.41 billion, an increase of six percent from the first quarter of 2012 and an increase of 27 percent from the second quarter of 2011. Operating profit for this segment was \$571 million, or 23.7 percent of revenue. Operating profit flow-through (change in operating profit divided by the change in revenue) was 14 percent sequentially and 11 percent from the second quarter of 2011 to the second quarter of 2012. Excluding results

from two acquisitions closed during the quarter, sales increased two percent at 31 percent flow-through, for 24.5 percent operating margin. Revenue out of backlog for the segment increased six percent sequentially and increased 31 percent year-over-year, to \$1.82 billion for the second quarter of 2012.

#### Petroleum Services & Supplies

Revenues for the second quarter of 2012 for the Petroleum Services & Supplies segment were \$1.78 billion, up four percent compared to first quarter 2012 results and up 31 percent from the second quarter of 2011. Operating profit was \$393 million, or 22.1 percent of revenue, an increase of one percent from the first quarter of 2012 and an increase of 58 percent from the second quarter of 2011. Operating profit flow-through was 35 percent from the second quarter of 2011 to the second quarter of 2012, and seven percent from the first quarter of 2012 to the second quarter of 2012. Higher sequential sales in the U.S. and modest growth in international markets were partly offset by second quarter seasonal declines in Canada.

#### **Distribution & Transmission**

The Distribution & Transmission segment generated second quarter revenues of \$780 million, which were up 38 percent from the first quarter of 2012 and up 84 percent from the second quarter of 2011, due mostly to one-month's contribution of Wilson Supply, acquired during the quarter. Second quarter operating profit was \$54 million or 6.9 percent of revenue, up 26 percent from the first quarter of 2012 and up 108 percent from the second quarter of 2011. Sequential flow-through was five percent, and year-over-year flow-through was eight percent. Excluding results from the acquisition, revenues grew five percent at 14 percent flow-through, as strong domestic and international sales fully offset the seasonal break-up declines in Canada.

The Company has scheduled a conference call for July 26, 2012, at 8:00 a.m. Central Time to discuss second quarter results. The call will be broadcast through the Investor Relations link on National Oilwell Varco's web site at <u>www.nov.com</u>, and a replay will be available on the site for thirty days following the conference. Participants may also join the conference call by dialing **1-800-447-0521 within North America or 1-847-413-3238 outside of North America** five to ten minutes prior to the scheduled start time, and ask for the "National Oilwell Varco Earnings Conference Call."

National Oilwell Varco is a worldwide leader in the design, manufacture and sale of equipment and components used in oil and gas drilling and production operations, the provision of oilfield services, and supply chain integration services to the upstream oil and gas industry.

Statements made in this press release that are forward-looking in nature are intended to be "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and may involve risks and uncertainties. These statements may differ materially from actual future events or results. Readers are referred to documents filed by National Oilwell Varco with the Securities and Exchange Commission, including the Annual Report on Form 10-K, which identify significant risk factors which could cause actual results to differ from those contained in the forward-looking statements.

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#### NATIONAL OILWELL VARCO, INC. CONSOLIDATED BALANCE SHEETS (In millions, except share data)

	June 30, 2012 (Unaudited)	December 31, 2011
ASSETS	(* *** ***)	
Current assets:		
Cash and cash equivalents	\$ 1,917	\$ 3,535
Receivables, net	3,860	3,291
Inventories, net	5,501	4,030
Costs in excess of billings	953	593
Deferred income taxes	284	336
Prepaid and other current assets	499	325
Total current assets	13,014	12,110
Property, plant and equipment, net	2,700	2,445
Deferred income taxes	238	267
Goodwill	6,917	6,151
Intangibles, net	4,512	4,073
Investment in unconsolidated affiliates	365	391
Other assets	87	78
	\$ 27,833	\$ 25,515
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 1,265	\$ 901
Accrued liabilities	2,421	2,376
Billings in excess of costs	1,075	865
Current portion of long-term debt and short-term borrowings	1,289	351
Accrued income taxes	207	709
Deferred income taxes	224	214
Total current liabilities	6,481	5,416
Long-term debt	159	159
Deferred income taxes	1,935	1,852
Other liabilities	327	360
Total liabilities	8,902	7,787
Commitments and contingencies		
Stockholders' equity:		
Common stock – par value \$.01; 426,371,654 and 423,900,601 shares issued and outstanding at June 30, 2012 and		
December 31, 2011	4	4
Additional paid-in capital	8,673	8,535
Accumulated other comprehensive loss	(69)	(23)

Accumulated other comprehensive loss	(69)	(23)
Retained earnings	10,212	9,103
Total National Oilwell Varco stockholders' equity	18,820	17,619
Noncontrolling interests	111	109
Total stockholders' equity	18,931	17,728
	\$ 27,833	\$ 25,515

## NATIONAL OILWELL VARCO, INC. CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (In millions, except per share data)

	T	Three Months Ended			Six Months Ended	
	June		March 31,	June		
Revenue:	2012	2011	2012	2012	2011	
Rig Technology	\$2,405	\$1,894	\$ 2,259	\$4,664	\$3,502	
Petroleum Services & Supplies	1,776	1,359	1,704	3,480	2,624	
Distribution & Transmission	780	423	564	1,344	833	
Eliminations	(227)	(163)	(224)	(451)	(300)	
Total revenue	4,734	3,513	4,303	9,037	6,659	
Gross profit	1,321	1,087	1,271	2,592	2,081	
Gross profit %	27.9%	30.9%	29.5%	28.7%	31.3%	
Selling, general, and administrative	414	375	390	804	741	
Other costs	28	4	7	35	23	
Operating profit	879	708	874	1,753	1,317	
Interest and financial costs	(9)	(9)	(8)	(17)	(23)	
Interest income	3	4	3	6	8	
Equity income in unconsolidated affiliates	19	10	17	36	23	
Other income (expense), net	(5)	(7)	(13)	(18)	(26)	
Income before income taxes	887	706	873	1,760	1,299	
Provision for income taxes	285	226	269	554	415	
Net income	602	480	604	1,206	884	
Net loss attributable to noncontrolling interests	(3)	(1)	(2)	(5)	(4)	
Net income attributable to Company	\$ 605	\$ 481	\$ 606	\$1,211	\$ 888	
Net income attributable to Company per share:						
Basic	\$ 1.42	\$ 1.14	\$ 1.43	\$ 2.85	\$ 2.11	
Diluted	\$ 1.42	\$ 1.13	\$ 1.42	\$ 2.84	\$ 2.10	
Weighted average shares outstanding:						
Basic	425	422	423	424	421	
Diluted	427	425	426	426	424	

## NATIONAL OILWELL VARCO, INC. OPERATING PROFIT – AS ADJUSTED SUPPLEMENTAL SCHEDULE (Unaudited) (In millions)

		Three Months Ended			Six Months Ended	
	June 3 2012	30, 2011	March 31, 2012	June 2012	30, 2011	
Revenue:		2011	2012	2012	2011	
Rig Technology	\$2,405	\$1,894	\$ 2,259	\$4,664	\$3,502	
Petroleum Services & Supplies	1,776	1,359	1,704	3,480	2,624	
Distribution & Transmission	780	423	564	1,344	833	
Eliminations	(227)	(163)	(224)	(451)	(300)	
Total revenue	\$4,734	\$3,513	\$ 4,303	\$9,037	\$6,659	
Operating profit:						
Rig Technology	\$ 571	\$ 517	\$ 551	\$1,122	\$ 939	
Petroleum Services & Supplies	393	249	388	781	495	
Distribution & Transmission	54	26	43	97	54	
Unallocated expenses and eliminations	(111)	(80)	(101)	(212)	(148)	
Total operating profit (before other costs)	\$ 907	\$ 712	\$ 881	\$1,788	\$1,340	
Operating profit %:						
Rig Technology	23.7%	27.3%	24.4%	24.1%	26.8%	
Petroleum Services & Supplies	22.1%	18.3%	22.8%	22.4%	18.9%	
Distribution & Transmission	6.9%	6.1%	7.6%	7.2%	6.5%	
Other unallocated	—				_	
Total operating profit % (before other costs)	19.2%	20.3%	20.5%	19.8%	20.1%	

#### NATIONAL OILWELL VARCO, INC. AS ADJUSTED EBITDA RECONCILIATION EXCLUDING OTHER COSTS (Unaudited) (In millions)

	Three Months Ended			Six Months Ended	
		June 30, March 31,		June 30,	
	2012	2011	2012	2012	2011
Reconciliation of EBITDA excluding other costs (Note 1):					
GAAP net income attributable to Company	\$ 605	\$481	\$ 606	\$1,211	\$ 888
Provision for income taxes	285	226	269	554	415
Interest expense	9	9	8	17	23
Depreciation and amortization	157	138	148	305	273
EBITDA	1,056	854	1,031	2,087	1,599
Other costs:					
Transaction costs	28	4	7	35	6
Libya asset write-down	—		—	—	17
EBITDA excluding other costs (Note 1)	\$1,084	\$858	\$ 1,038	\$2,122	\$1,622

Note 1: EBITDA excluding other costs means earnings before interest, taxes, depreciation, amortization, and other costs, and is a non-GAAP financial measurement. Management uses EBITDA excluding other costs because it believes it provides useful supplemental information regarding the Company's on-going economic performance and, therefore, uses this financial measure internally to evaluate and manage the Company's operations. The Company has chosen to provide this information to investors to enable them to perform more meaningful comparisons of operating results and as a means to emphasize the results of on-going operations.

CONTACT: National Oilwell Varco, Inc. Clay Williams, (713) 346-7606 <u>Clay.Williams@nov.com</u>